

Millenium Retail Solutions develops Enterprise Retail Software for Specialty Retailers. Our "In The Black" Software Suite incorporates today's latest technological innovations supporting Point of Sale, store and enterprise management of:

- Transactions
- Customers / Employees
- Merchandise / Inventory
- Discounts and Promotions

Millenium is committed to delivering the highest quality software solutions on time and on budget. Custom development is available to meet your unique needs. Our extensive set of functionality includes:

- Integrated Debit / Credit
- Gift Cards, Credit Notes
- CRM, Loyalty Points
- Layaways, Charge Send
- Special Orders
- Multi location Inventory
- Real time Data Capture
- Merchandise Transfer



In The Black™ Virtual Store makes managing your on-line presence as simple as looking after your "bricks and mortar" locations. Utilizing In the Black Head Office™, our enterprise management solution, you can promote products to sell in your "Bricks and Mortar" stores - on line or in both locations.

Customers who sign up on-line are immediately recognized in-store and can enjoy the same promotions and loyalty programs regardless of where they purchase goods.

Virtual Store allows retailers to sell products on their existing web site yet manage their on-line store through our HQ system. With common files for products, inventory, customers and promotions it eliminates the extra effort which is part of supporting a separate online store system. As the virtual store is on-line to HQ, customer sales history is captured and consolidated. Transactions are available immediately through our existing on-

line communications for returns or adjustments in-store.

Promotions can be created uniquely for the virtual store or shared with all locations; inventory is checked on line at HQ and can include lookup in remote stores. Order fulfillment can be routed to a client selected store for pickup or predefined location for shipping.

We allow separate descriptors with more content for on-line sales as well as up to 10 images per item to be displayed. Multiple virtual stores can be created supporting joint marketing initiatives with specific suppliers.

Start with virtual store locations or add them to your existing enterprise. When coupled with the power of our **In the Black Kiosk™** functionality the opportunity to enhance customer service is endless.

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Strategic Features

- Integrated Credit, Debit, Check and Gift Card Authorization Services
- Integrated Customer Loyalty Programs
- On Line Real Time Transaction Data Collection
- Centralized Data Management for Returns, Customers, Loyalty Points, Store Credits
- Powerful Promotions and Discount Management.
- Merchandise Management Features
 - *Transfers – Store and HO originated*
 - *Inventory Taking, Cycle counts*
 - *Multi Store Inventory Tracking - store, virtual region or chain wide lookups*
 - *Detailed Item movement journal*
- Central System Management including
 - *Automated software updates, multi-version support*
 - *Remotely manage system parameters, configurations & files*
 - *System alerts identifying issues and exceptions*
 - *Add, change and delete store staff from HQ*
- Kiosk Module supporting user defined self –service applications sharing common files for inventory, customers, promotions
- Extensive set of Support Tools provided for User Help Desk staff
 - *Menu Editor , DB Alter, Electronic Journal Viewer,*
- Supports Unlimited Tenders, split tendering and foreign exchanges
- Transaction Management including
 - *Layaways, Charge Sends, Voids, Returns, Adjustments, House and Gift cards*
 - *Employee & Customer purchase management w/ history tracking*
- Multi-level user definable security for POS and Back Office functions
- Customizable receipts, screen displays,
- Demographic Data capture

